

## TAILORED LUXURY TRAVEL DESIGN

We curate authentic and highly personalized travel experiences with behind-the-scenes, invitation-only opportunities based upon our road-tested, personal insight and privileged, insider access.

In order to serve you at the level we desire and level we believe is deserved, we invest hours into your trip, researching, planning and leveraging relationships with carefully vetted partners around the world. Much like you would pay your attorney or interior designer, we charge an hourly fee for our services. Our services include comparing multiple suppliers to determine the best fit both to suit your needs and to find the best value, assistance with selecting and purchasing travel insurance to protect your investment, destination information and travel tips ranging from tipping guidelines to packing tips, and more.

As a member of Virtuoso, a luxury travel consortium, and through Brownell, we have relationships with hotels, touring partners, cruise lines and other travel partners all over the world. These coveted relationships often result in preferred pricing with amenities including room upgrades, resort credits and more. Through these relationships and our destination expertise, we are able to provide you with reliable, vetted and extraordinary travel experiences and you'll carry this VIP status throughout your travels.

Our engagement fees are structured as follows:

- Domestic Trips, Mexico and the Caribbean: Starting at \$350\* (up to 3.5 hours of planning time)
- International Trips: Starting at \$595\* (up to 6 hours of planning time)

These fees are discounted to take into account the portion of our time that is covered by commissions paid by our partners.

\*The engagement fee for all trip inquiries made within 120 days of departure for Festive (December 20-January 5) and within 45 days of departure for non-Festive periods will be \$795\* (up to 6 hours of planning time).

Most trips will be planned within these blocks of hours. Should you need more hours, you can choose to add on a 3.5-hour block, a 6-hour block or add on by the hour at the rate of \$125/hour.

With this structure, you choose the level of support and assistance you need. Many of our clients are busy professionals who prefer that we can handle all dining reservations, spa appointments, tee times and more. Other clients have the time and/or truly enjoy being intimately involved in the plans and for these clients we provide a warm introduction to the hotel's concierge team to coordinate these details directly.

